

Collective Advantage: Collaborations to Drive Impact

Bruce Altevogt, PhD
Head, External Medical Engagement
Hospital Business Unit

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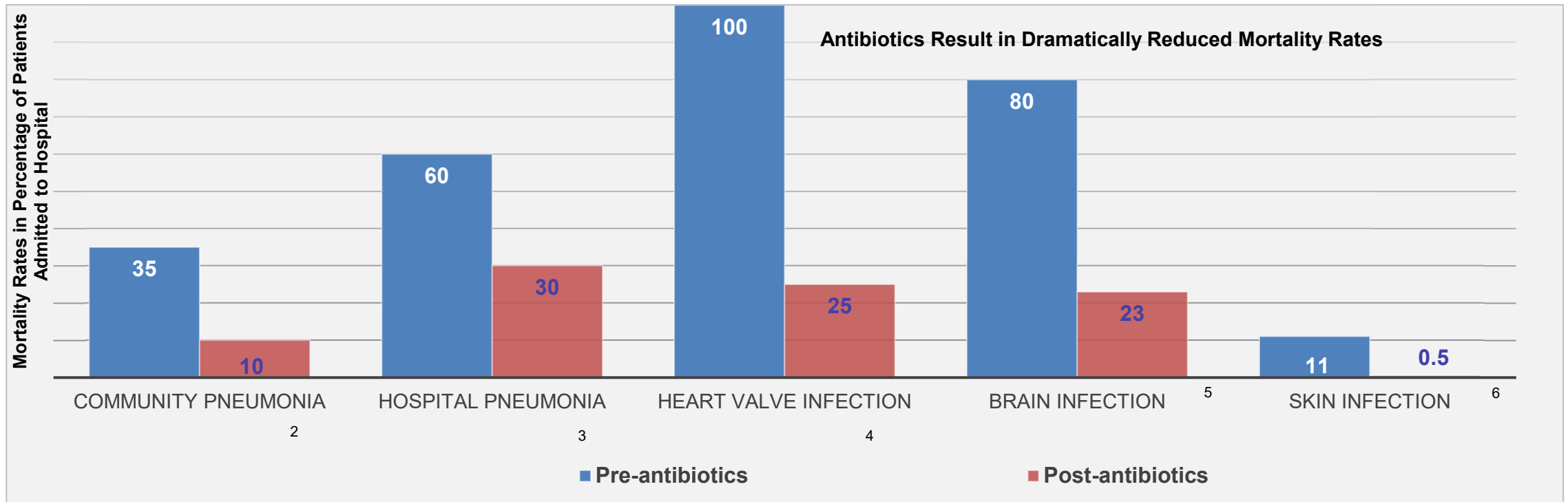


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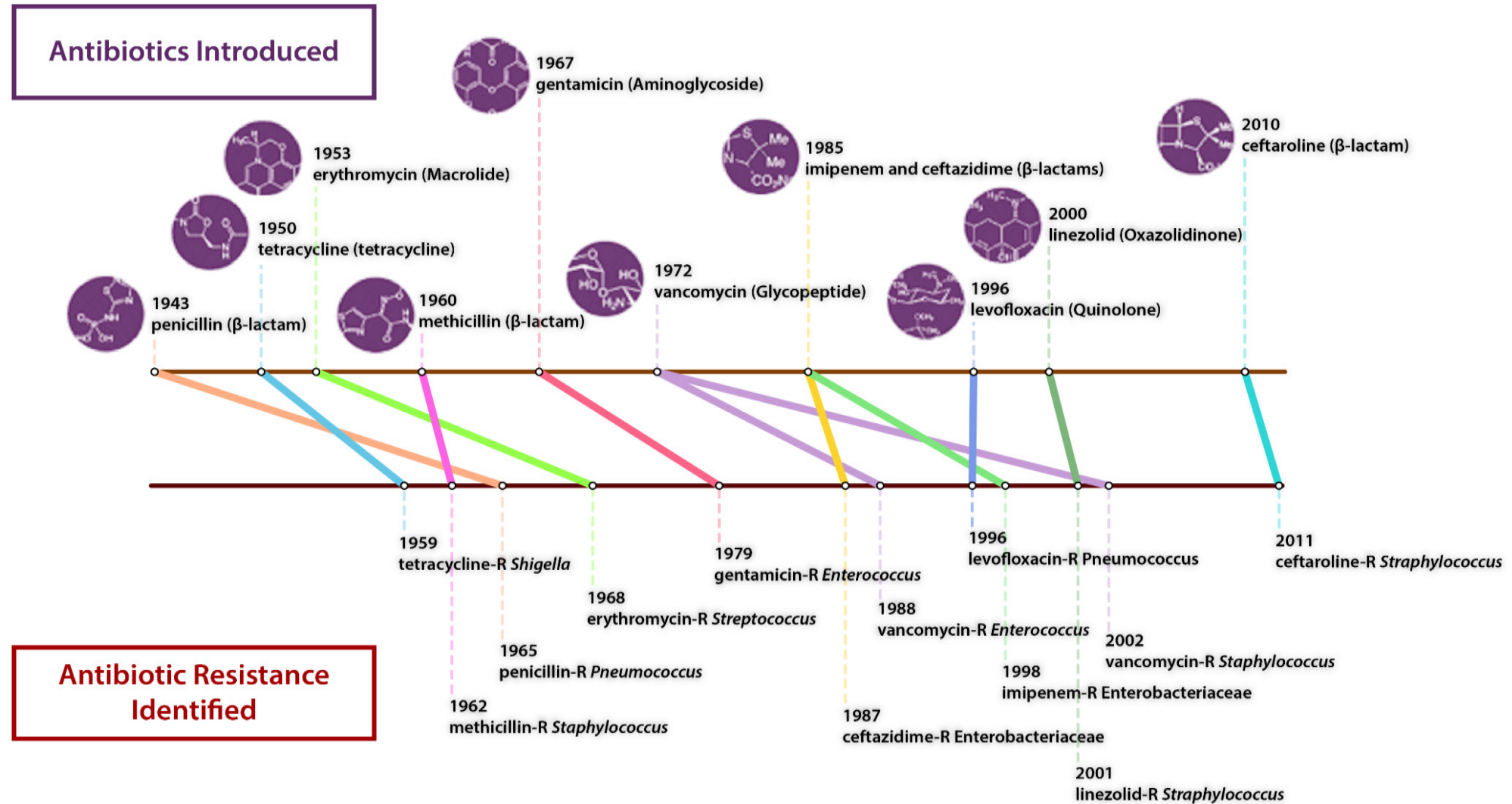
- This presentation contains statements that may constitute personal views and opinions of the presenter.
- This presentation is subject to further review and revision.

Antibiotics Enable the Practice of Modern Medicine

- Effective antibiotics have enabled the development of modern medicine¹
- Antibacterial drugs are critically important across medicine, including in the care of premature infants and for use in surgery, chemotherapy, and organ transplantation¹
- Mortality rates significantly improved with the introduction of antibiotics²⁻⁶



Antibiotic Discovery versus Emerging Resistance



Global Leaders Have Prioritized Needs: WHO priority pathogens

Priority 1: CRITICAL

- *Enterobacteriaceae**
- *Acinetobacter baumannii*
- *Pseudomonas aeruginosa*

Priority 2: HIGH

- *Enterococcus faecium*
- *Staphylococcus aureus*
- *Salmonellae*
- *Helicobacter pylori*
- *Campylobacter spp.*
- *Neisseria gonorrhoeae*

Priority 3: MEDIUM

- *Haemophilus influenzae*
- *Streptococcus pneumoniae*
- *Shigella spp.*



Mycobacteria (including *Mycobacterium tuberculosis*, the cause of human tuberculosis), was not subjected to review for inclusion in this prioritization exercise as it is already a globally established priority for which innovative new treatments are urgently needed.

* Enterobacteriaceae include: *Klebsiella pneumoniae*, *Escherichia coli*, *Enterobacter spp.*, *Serratia spp.*, *Proteus spp.*, and *Providencia spp.*, *Morganella spp.*

WHO, 2017. GLOBAL PRIORITY LIST OF ANTIBIOTIC-RESISTANT BACTERIA TO GUIDE RESEARCH, DISCOVERY, AND DEVELOPMENT OF NEW ANTIBIOTICS. https://www.who.int/medicines/publications/WHO-PPL-Short_Summary_25Feb-ET_NM_WHO.pdf

Current Pipeline

There are only **43 antibiotics** in clinical development.*




* Total number of antibiotics in Phases 1-3 does not add up to 43 because new drug applications have been submitted for two drugs.



Only 15 antibiotics in development have the potential to treat WHO's critical threat pathogens.



An abstract graphic composed of several overlapping, curved, blue geometric shapes that create a sense of depth and movement, resembling a stylized wave or a series of connected planes. The shapes are rendered with gradients and shadows, giving them a three-dimensional appearance.

Pfizer's Commitment to Collective Action

— Pfizer's Legacy & Commitment to Infectious Diseases

1849



Pfizer's first office in 1849

***Santonin -
Pfizer's First
Product***

1944



***World's
largest
producer of
penicillin***

Today



- ***One of the largest and most diverse portfolios of anti-infective therapies***
- ***Evolving commitments to leverage products, resources and expertise to address infectious disease***

Pfizer's AMR Policy Platform and Commitments

Antimicrobial Stewardship

- Greater oversight of antibiotic usage
- Enable rational and judicious prescribing
- Promote education

Antimicrobial Surveillance

- Understand resistance patterns to enable physicians and healthcare providers to choose appropriate antibiotic therapies while informing stewardship strategies

Regulatory Framework

- Adoption of greater regulatory harmonization and flexibility
- Supports pathogen-based label indications



Manufacturing

- Support measures to reduce environmental contribution from production of antibiotics

Access to Vaccines

- Effective tool for preventing disease
- Conjugate vaccines particularly valuable

R&D Incentives & New Business Models

- Advocate for market-based incentives that are needed to increase R&D investments
- Strengthen and build a more sustainable marketplace

Davos Declaration and Roadmap Commitments

AMR Alliance Declaration & Industry Roadmap

Declaration by the Pharmaceutical, Biotechnology and Diagnostics Industries on Combating Antimicrobial Resistance

January 2016

Antimicrobials, and specifically antibiotics, play a crucial role in modern medicine. These precious medicines are often taken for granted and are not only necessary to treat life-threatening infections, but are also vital to underpin most common surgical procedures and many chronic treatments such as chemotherapy and HIV and transplant medicines. They also play a crucial role in the health of animals.

The increase in bacterial resistance to antibiotics has been dramatic, and combating this growth is a top priority for global policy and public health. There is a particular concern that antibiotics are losing effectiveness faster than they are being replaced by new, innovative drugs, including both antibiotics and alternative non-antibiotic approaches to treating and preventing infections.

This innovation gap has been examined extensively and is widely acknowledged to be the result of a combination of scientific as well as commercial barriers that have impeded antibiotic development over a number of years. The scientific difficulties are formidable and traditional R&D approaches have largely failed; companies, private and public funders have invested billions of dollars over the last 20 years to discover new antibacterials, yet no new class of antibiotic for Gram-negative infections has reached approval in over 40 years.

This situation poses a unique set of challenges. We will always need a supply of innovative new antibiotics; all antibiotics need to be used cautiously to conserve their effects; and, in many countries, we still need to improve access to existing antibiotics.

We welcome the economic analysis of Jim O'Neill's Review on Antimicrobial Resistance (AMR), which quantifies both the costs and investments needed. The challenges are clearly substantial and call for transformational changes from many stakeholders. The pharmaceutical, biotechnology, and diagnostics industries have an important role to play, and we are committed to doing our part. Leadership from other sectors is also required, and we welcome the initiative of the Review on AMR, as well as the attention of governments and politicians world-wide (including the recent G7 Berlin declaration), and the leadership of key international organisations (WHO, OIE, FAO, ECDC, US CDC), public funding bodies (NIH, BAPDA, the European Commission, and HPI), and charitable foundations (Wellcome Trust, BMGF, and Pew Charitable Trusts), amongst others.

We similarly welcome these steps already taken by key regulatory authorities around the world, such as the US Food and Drug Administration (FDA) and European Medicines Agency (EMA), to enable antibiotic development in advance of widespread resistance, and we support a continuation of these efforts to ensure greater harmonisation of regulatory processes internationally.

Antimicrobial Resistance – September 2016

Antimicrobial resistance (AMR) is a predictable market for antibiotics, vaccines and existing treatments. It is also called for hygiene, stewardship and conservation.

In this Declaration, we welcome the continued AMR, including discussions at the UN, as well as regional and national debate. We agenda for the world and challenges managing the threat of resistance.

Antimicrobial resistance remains committed to playing a role in scientific, economic, public health and education between stakeholders is essential to partner with governments, global institutions, and national levels. Resolving the complex and appropriate use of new antibiotics, is for us. It is necessary to attract sustained AMR.

We are committed to working to reduce the R&D and to improve access to high quality acquiring new ways of working and paper lays out a Roadmap for four key if this document will deliver, as applicable. Although work is underway on most of yet defined in all cases. These contribute to the fight against AMR, by a difference. We would welcome similar other companies involved in combating

Antimicrobial resistance impact from production of antibiotics, and apply chains to assess good practice in the environment.

Antimicrobial resistance, building on to apply it across our own manufacturing

Antimicrobial resistance, to transparently let the standards in the framework. We establish science-driven, risk-based antibiotics and good practice methods to acturing discharges, by 2020.

We use the term antibiotics, recognising that antibiotics represent the top priority for all stakeholders. These principles could subsequently be applied to other types of antimicrobial over time.

*Pharmaceutical Supply Chain Initiative <https://psciinitiative.org/home>

- Support measures to reduce environmental impact from production of antibiotics
- Commit to antibiotics only being used in patients who need them
- Align promotional activities with appropriate use
- Partner with stakeholders to improve access to antibiotics, diagnostics and vaccines
- Advance R&D through new collaborations and incentives



Antimicrobial Resistance Benchmark 2020

Pfizer has been recognized as one of the leading pharmaceutical companies in the infectious diseases market by the Access to Medicine Foundation's 2020 Antimicrobial Resistance (AMR) Benchmark Report.

access to
medicine
FOUNDATION

Antimicrobial Resistance Benchmark 2020. <https://accesstomedicinefoundation.org/amr-benchmark>

Indian Council of Medical Research (ICMR) Partnership



&



icmr
INDIAN COUNCIL OF
MEDICAL RESEARCH
Serving the nation since 1911

Strengthening the movement against antimicrobial resistance and for infection prevention & control in India

ICMR & Pfizer: Combating the threat of AMR in India



Enhance/ strengthen the existing surveillance programme/ system



Expand ICMR* antimicrobial stewardship (AMSP) and infection control programme (IPC)



India's first-ever mass media campaign: Aao Milkar AMR ko Rokein (let's stop AMR together)

*ICMR – Indian Council of Medical Research



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THE TIMES OF INDIA

AMR

MEANS YOU HAVE BEEN IRRESPONSIBLE WITH ANTIBIOTICS, AND IT'S TIME YOU STOPPED BEING SO.

AMR means Antimicrobial Resistance. A serious condition wherein antibiotics become ineffective. As a result, you may stay ill for longer. Or worse, in life-threatening situations, antibiotics may not work at all.

AMR happens when you take antibiotics without medical advice, re-use old prescriptions, or stop your antibiotics mid-way, just because you are feeling better.

The good news is that you can curb AMR. Just follow simple and effective practices of maintaining good hand hygiene, completing vaccinations, and taking antibiotics only when, and as advised by a doctor.

Let's start being more responsible with antibiotics and stop the spread of AMR.

AAO MILKAR AMR KO ROKEIN

Know more about AMR at stopamr.in

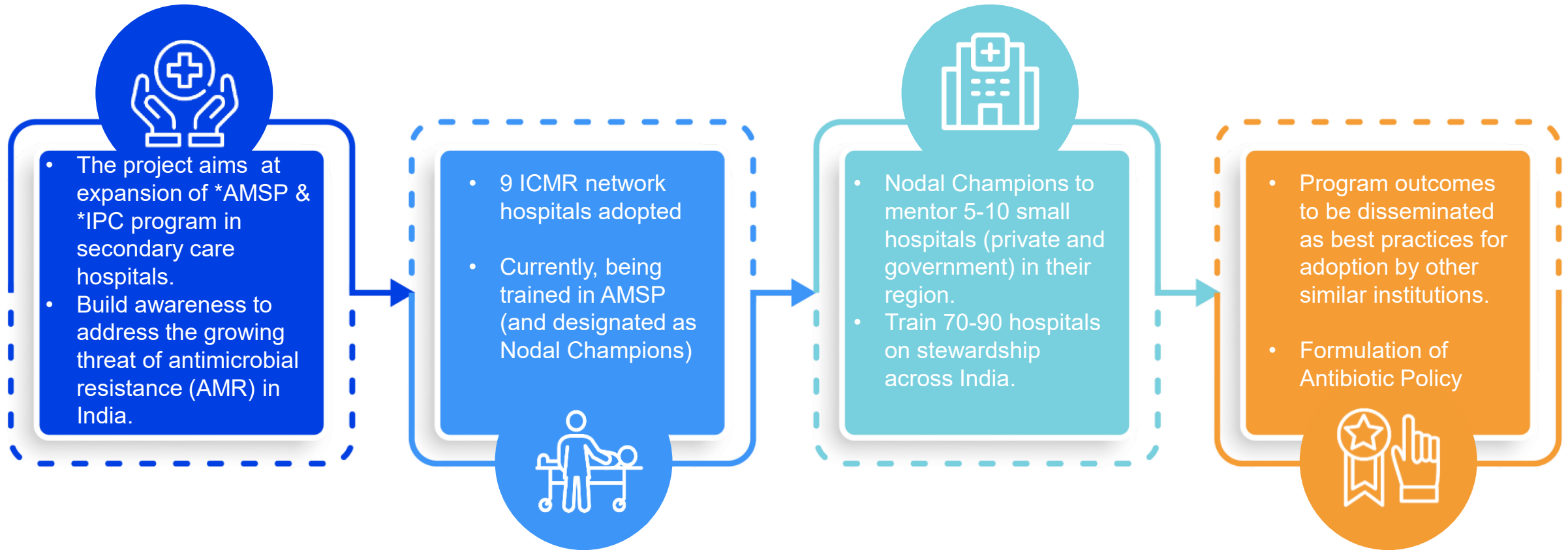
ICMR, India's apex bio-medical research body and Pfizer, one of the world's premier innovative biopharmaceutical companies have set up the **ICMR Pfizer Center for AMR Research and Education**. The Center is focused on improving public awareness, strengthening surveillance and building capacities in antimicrobial stewardship.

A PUBLIC SERVICE INITIATIVE BY

ICMR **Pfizer**

Center for AMR Research & Education

“The ICMR Pfizer – AMR Alliance Initiative” - private-public partnership on the ground in collaboration with experts



*AMSP – Antimicrobial Stewardship Program

*IPC – Infection Prevention Control

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ATLAS Surveillance Platform



Value of AMR Surveillance

- Identify global, regional and local changes in the resistance rates of pathogens
 - Outbreaks of resistant pathogens
 - Recognize the emergence of new resistance mechanisms
- Detect trends in multidrug resistance by analyzing data longitudinally over time
- Provide reliable, global, regional or national *in vitro* susceptibility data





ATLAS

Antimicrobial Testing Leadership *and Surveillance*





15 YEARS

OF SURVEILLING **BACTERIA**,



9 YEARS
surveilling
fungi



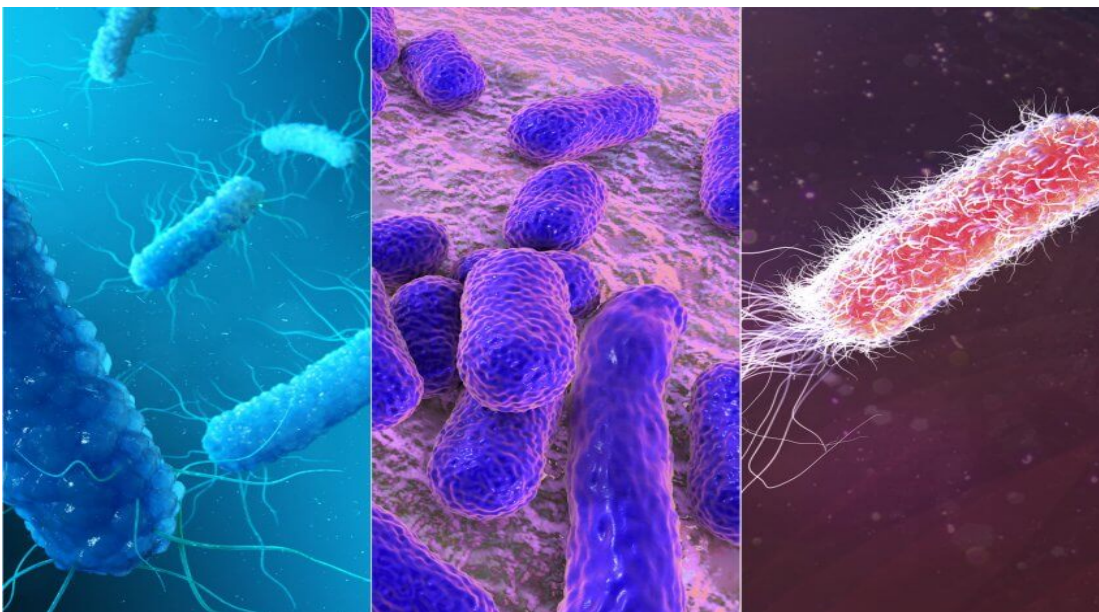
ATLAS Strain Expansion: 9 of 13 WHO Priority Pathogens

2018 18,080 total isolates

Going forward 30,880 isolates.

Impact: A more complete picture of current resistance patterns (longitudinal trending analyses)

Strengthened assessment for new and different resistance mechanisms that may arise from this additional collection



© shutterstock

The complete WHO priority pathogens list

Priority 1: CRITICAL

- **Acinetobacter baumannii**
- **Pseudomonas aeruginosa**
- **Enterobacteriaceae** (*E. coli*, *Klebsiella* spp.)

Priority 2: HIGH

- **Enterococcus faecium**
- **Staphylococcus aureus**
- *Salmonellae*
- *Helicobacter pylori*
- *Campylobacter* spp.
- *Neisseria gonorrhoeae*

Priority 3: MEDIUM

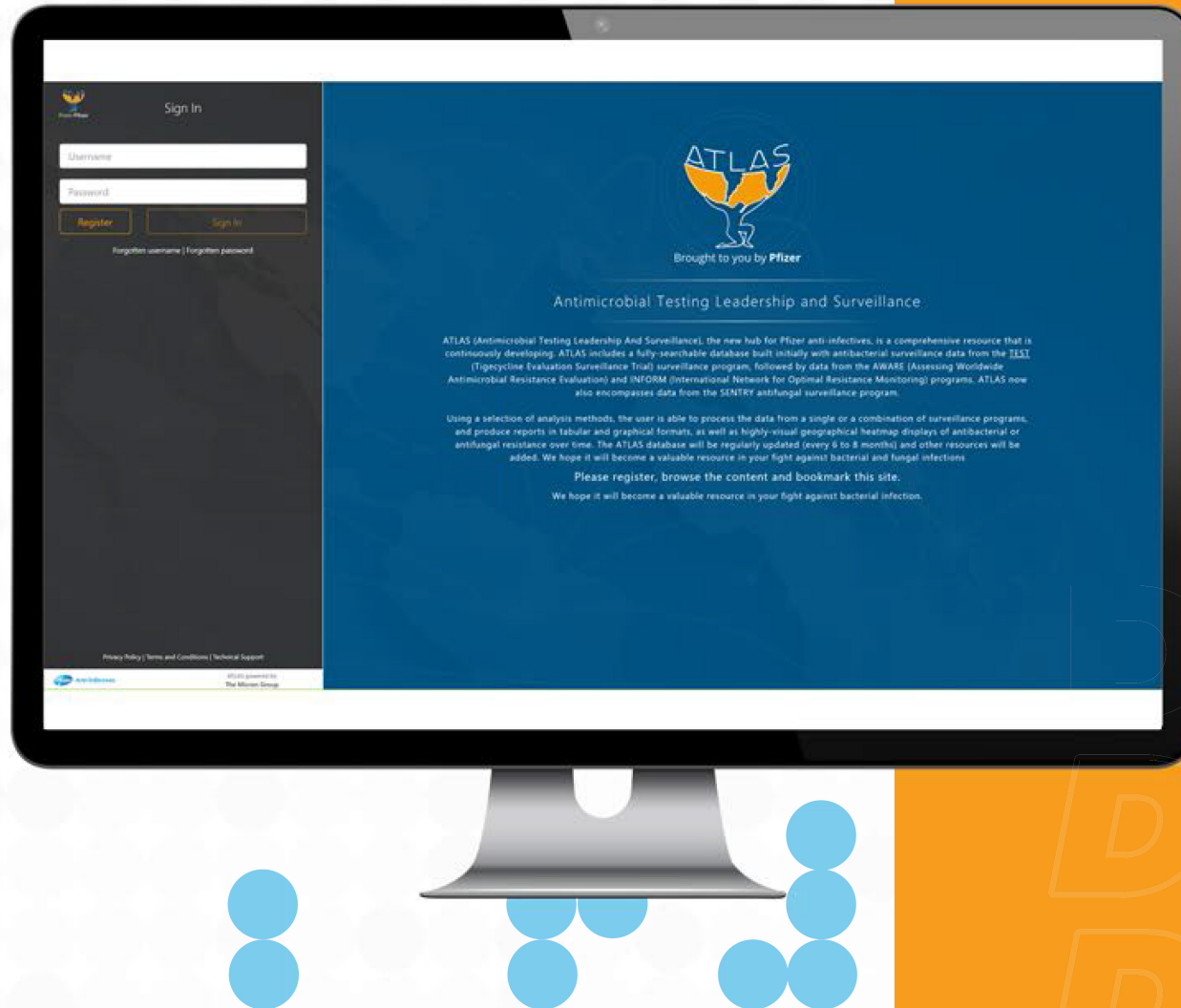
- **Haemophilus influenzae**
- **Streptococcus pneumoniae**
- **C. difficile** (US CDC urgent)
- *Shigella* spp.

Free access to data
on **various
antimicrobial
resistance
patterns** and

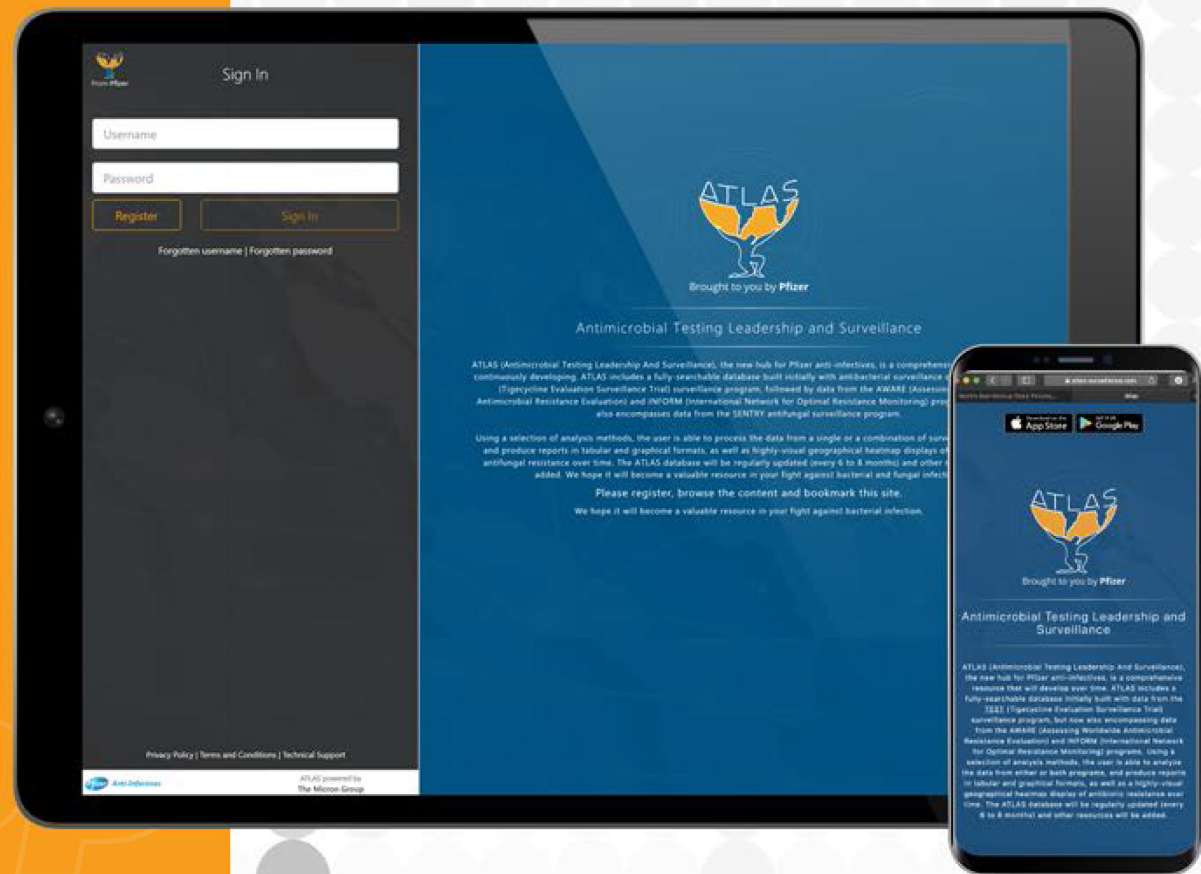


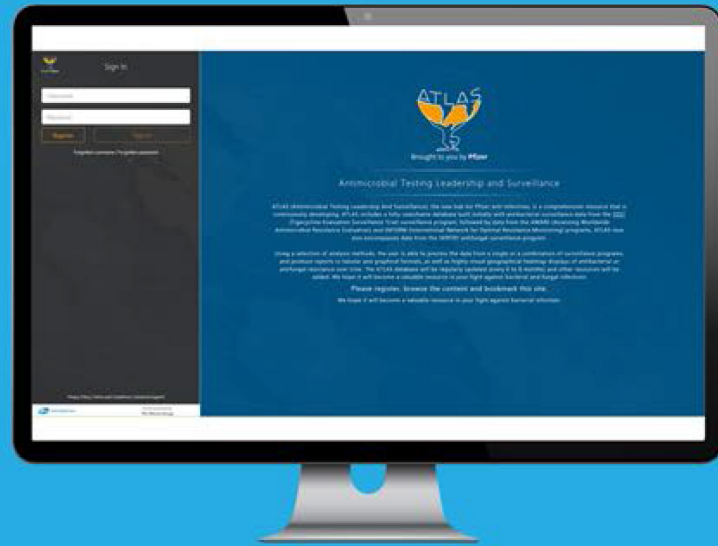
emerging
**resistance
patterns**

Includes a
fully-searchable
DATABASE
where users,



both on
WEBSITE and
mobile app,



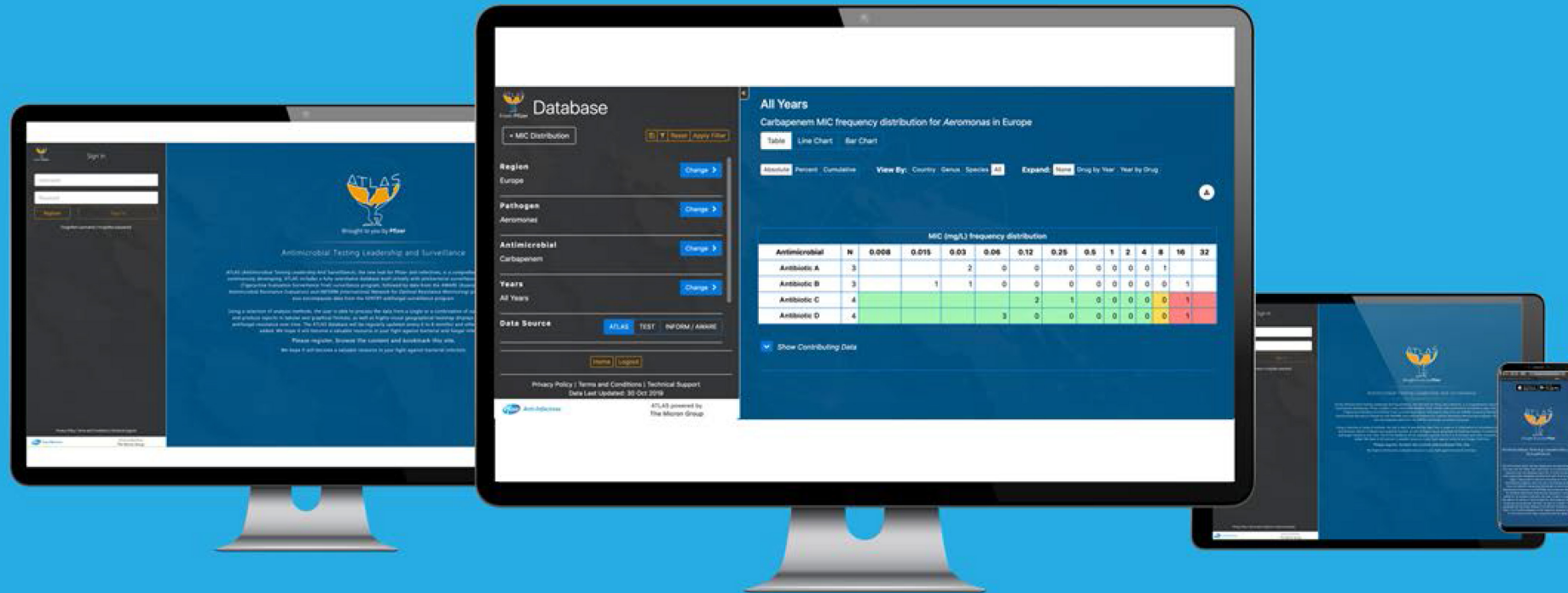


are able to
ANALYZE
the **DATA**



PRODUCE

reports in tabular



and graphical formats,



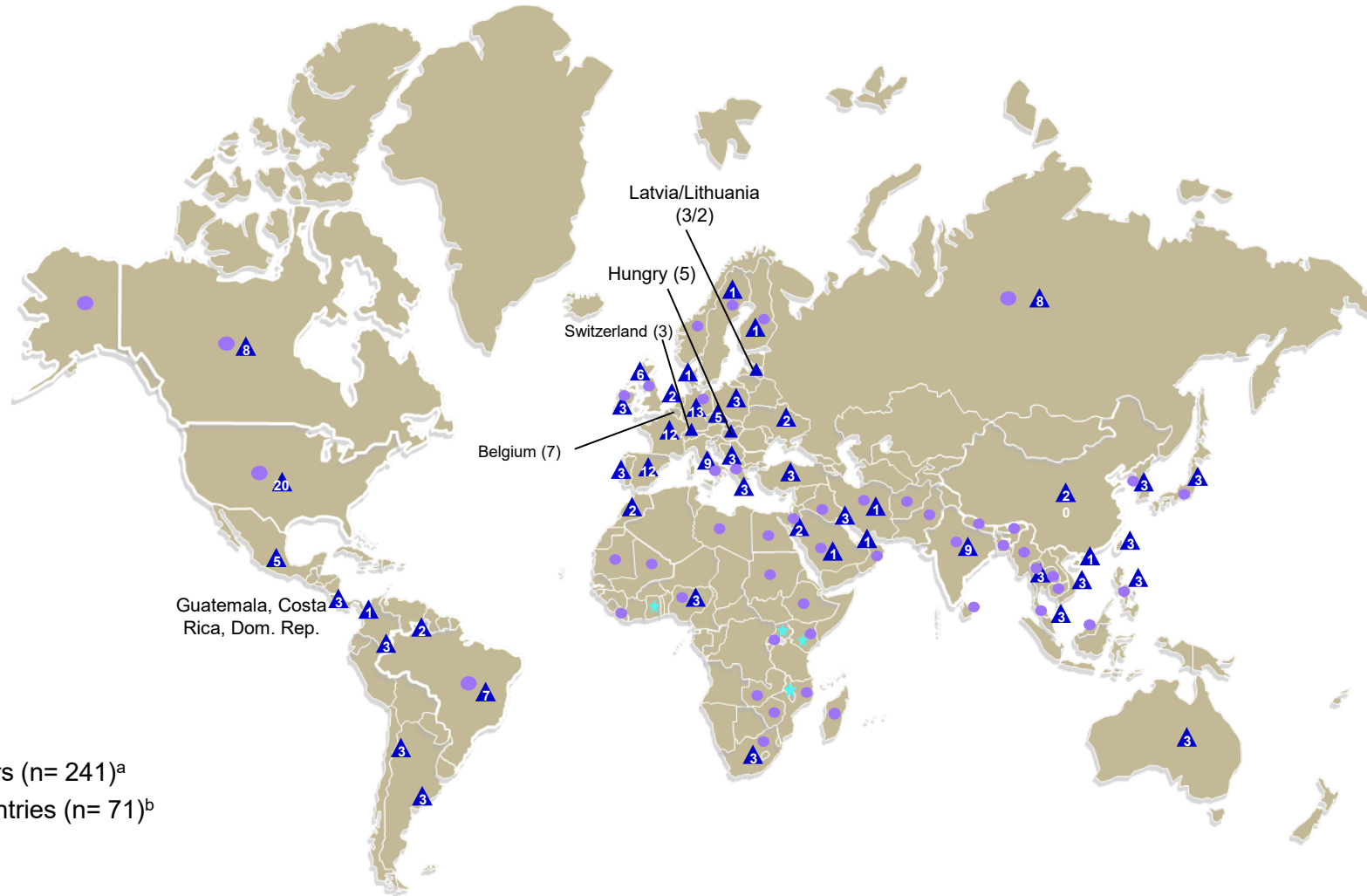
and generate
GEOGRAPHICAL
heat-maps which
HIGHLIGHT
antimicrobial
RESISTANCE
OVER TIME

An abstract graphic composed of several overlapping, curved, blue geometric shapes that create a sense of depth and movement, resembling a stylized wave or a series of connected planes. The colors range from a light sky blue to a deep navy blue.

SPIDAAR: Surveillance Partnership to Improve Data for Action



ATLAS Global Reach: 241 Collection Centers . . .



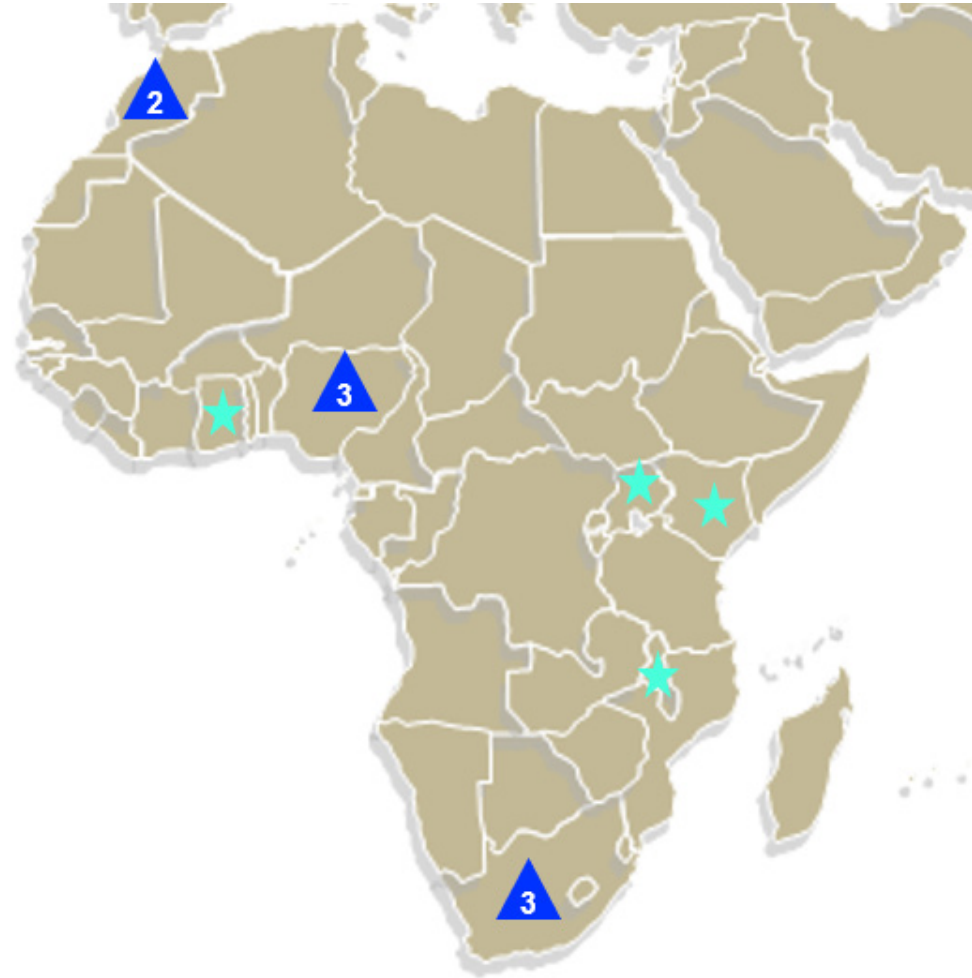
- ▲ Global Atlas Centers (n= 241)^a
- Glass Enrolled countries (n= 71)^b
- ★ Atlas Satellite Sites

^a Projected for 2019, subject to change

^b Country enrollment status as of December 2018



. . . But Largely Absent in Africa



▲ Global Atlas Centers (n= 241)^a

★ Atlas Satellite Sites

^a Projected for 2019, subject to change

^b Country enrollment status as of December 2018

SPIDAAR: Surveillance Partnership to Improve Data for Action on Antimicrobial Resistance

Goal:

A scalable surveillance platform, supported by a robust **public-private partnership**, that expands **AMR resistance data**, **strengthens public health capacity**, and **improves patient outcomes** in low-middle-income countries

Initial focus on Sub-Saharan Africa: Ghana, Kenya, Malawi and Uganda

Two Pillars to this initiative:

1. A new **pilot Sub-Saharan regional surveillance hub** centralized around a single lab that uses Pfizer's ATLAS core methodology to assess AMR resistance from 8 regional healthcare facilities
2. A novel registry platform and first of kind industry-sponsored **AMR RWE study** to correlate data between antimicrobial resistance and clinical outcomes



This program will provide us with real-world data on which drug resistance patterns are emerging and where.

– Charles Mwansambo,
Malawian Health Ministry



Together We Can Impact Change



* The U.S. CDC and SEDRIC serve as expert advisors.



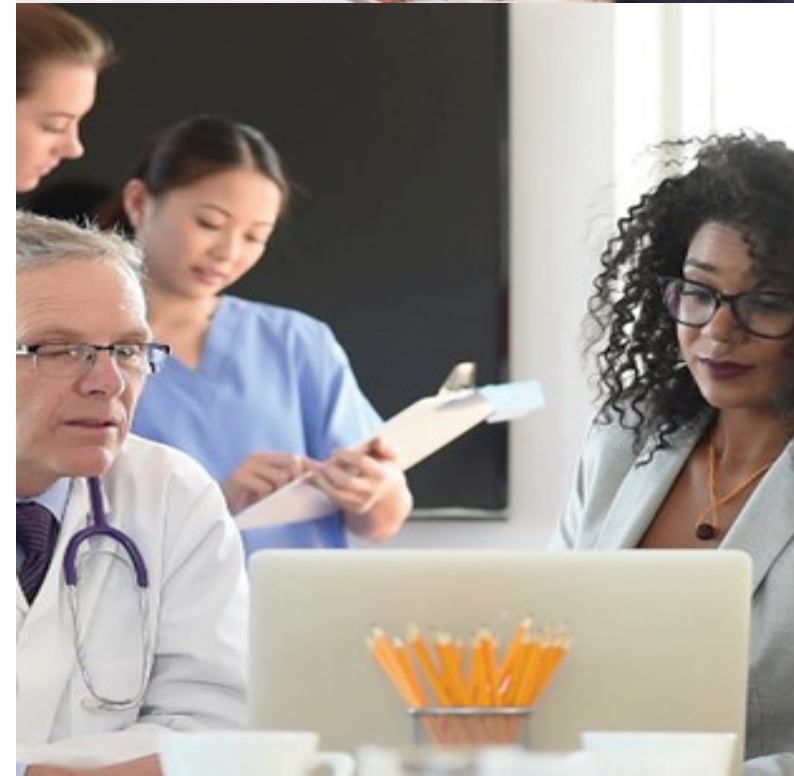
SPIDAAR Regional Surveillance Hub Pillar Overview

- Surveillance pillar will provide high quality data using established methodology to enrich current national-level data
- Two collection sites selected per country (8 sites total) and testing conducted in central laboratory
- Combines:
 - High-level microbiological methodology
 - Additional epidemiological and patient outcomes research
- Pilot Phase to demonstrate success of the methodologies prior to wider potential engagement with other regions



SPIDAAR RWE Study Pillar Overview

- The RWE Pilot Study Pillar is an opportunity to gather & integrate **real world data** to explore the impact of antimicrobial resistance
- The RWE Pilot Study is intended to deliver **patient demographics, clinical & economic outcomes data** to assess the influence of antimicrobial resistance upon mortality, morbidity, length of hospital stay and healthcare costs
- It is hoped that data from the RWE Pilot Study will help participating sites & countries **to inform antimicrobial stewardship efforts and to support local treatment guidelines**
- As this is a Pilot Study, a secondary aim would be to assess which real-world data elements are most meaningful to track in future studies of this type



WHAT WE CAN ACHIEVE TOGETHER:

- Improve AMR data and infrastructure in regions with limited surveillance capacity
- Provide systematic data that informs appropriate use of antimicrobials and helps drive policy reforms
- Improve access to data
- Develop a uniform surveillance protocol that integrates clinical, laboratory and demographic data
- Establish a framework and demonstrate the value proposition of partnership
- Create a platform that is scalable and can be augmented



WHAT WE CAN
ACHIEVE TOGETHER:

**Improved
outcomes
for patients!**



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We All Can Support Collective Action

Through:

- Build greater trust
- Be clear about our intentions
- See partnerships not silos
- Greater transparency
- Seek out the “yes” and avoid the “no’s”

Together We Can Impact Change



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